

JOBPARTNERS ACHIEVES RECORD SALES FIGURES FOR FISCAL YEAR ENDING MARCH 2007

Outstanding growth demonstrates high market demand for effective people relationship management solutions

London, 20 September 2007 – With growing global demand for people relationship management (PRM) solutions, Jobpartners, the European leader of software solutions dedicated to the PRM market, is delighted to announce that it has achieved a 40% increase in Sales Bookings reaching €18 M for its fiscal year ending March 2007, and over €1.8 M EBITDA.

Major customer wins such as adidas Group, NFUM, Sodexho, Credit Agricole, Messier Dowty, Mecaplast Group and Trumpf, have helped Jobpartners to achieve outstanding success and strengthen its customer base. In the last year, this extensive success has been recognised by the Sunday Times, which listed Jobpartners in the top 50 of its Tech Track 100, and Real Business magazine which ranked Jobpartners as the tenth fastest growing company in the UK. Jobpartners was also ranked third in the Deloitte Fast 50 in the UK and Ireland, and eleventh in the Deloitte Fast 500 in EMEA.

“The inability to attract and retain talent is now one of the biggest threats to a business, which means talent management remains a critical issue on the CEO’s agenda,” commented Xavier Marchioni, CEO of Jobpartners. “Organisations are increasingly looking for effective solutions to help them manage the entire talent management process from recruitment to career development to succession planning, which is pushing the high demand for our software.”

To support the past year’s strong business growth, Jobpartners launched a major new worldwide recruitment campaign to fill a variety of positions at every level across the company including senior executives, and has significantly increased its size over the past year. Jobpartners intends to increase its workforce to nearly 120 employees by the end of March 2008. The company has also opened a sales subsidiary in Belgium in order to expand its presence in Europe and to forge closer relationships with its current customers, and has established a development centre in Poland to ensure Jobpartners remains at the forefront of innovation.

Included in the list of Jobpartners’ impressive new customer wins is Sodexho, which has moved recruitment in-house with the implementation of ActiveRecruiter across the UK and Republic of Ireland. Sodexho anticipates that the solution will greatly increase the efficiency of the recruitment process, help cut costs, and improve internal mobility. Other major customers have increased their commitment to Jobpartners through long-term contract renewals and the implementation of additional solutions from the company. High customer satisfaction has enabled Jobpartners to deploy additional solutions on existing accounts. This upselling strategy will continue to be an important driver of Jobpartners’ growth in the coming years.

“The number of major new customers and renewals we have received in the past year demonstrates the excellent level of satisfaction and commitment we have achieved with our customers,” commented Xavier Marchioni. “We will continue to innovate and develop cutting edge solutions, and improve current solutions to meet market demand.”



About Jobpartners

Founded in 2000 and headquartered in London, Jobpartners provides software solutions for qualitative human resources management and People Relationship Management (PRM). The leader in the European market, the company's innovative and straightforward approach provides companies with strategic value by enabling them to establish privileged relationships with new job applicants and current employees. The company's solutions address recruitment issues as well as internal mobility, performance management, executives and key people management, succession planning and career management. With four subsidiaries in Europe, Jobpartners has clients in 50 countries and across all industry sectors. Jobpartners has been ranked the tenth fastest growing private company by Real Business in its Hot 100 list of 2006, and the Sunday Times ranked Jobpartners in 44th place in its Tech Track 100 list of 2006. Also in 2006, Jobpartners was third in the Deloitte Fast 50 in the UK and Ireland, and 11th in the Deloitte Fast 500 in EMEA. For more information, please visit www.jobpartners.com